

Name of Expert: François SERRES

Date of Birth: 28/04/1955

Country of Citizenship / Residence: France

Education:

Institution (Date from-to)	Degree(s) or Diploma (s) obtained
Paris Bar (1994)	Certificate of specialization in International Business Law
University of Paris Sorbonne (1977)	Lawyer Bar Certificate
University of Paris Sorbonne (1976-1977)	Master in Business Law
Paris Institute of Political Science (1976-1978)	Former Student in the international relations department

Website of the law firm : cabinetfrancoisserres.com

Principal qualifications :

François SERRES & Associates is an international law firm created in 2000, based in Paris. It was created in a multidisciplinary perspective in order to intervene in the areas of consulting and litigation. The law firm associates multilingual lawyers acting at both international and national level, and consultants with specific expertise in various industrial sectors who have the ability to provide a global, independent and quality service. The law firm has correspondent offices in the United States, Europe and on the African continent.

The law firm provides services to private clients (developers, investors, contractors, banks, etc.) as well as to public clients (ministries, local authorities, public companies, international financing institutions, etc.). It has an extensive practice developed in Africa in the area of PPP, concessions and public procurement in many sectors (Energy, Infrastructure, Water and Sanitation, Telecom, Social (Education, Health and Housing), Urban development, Special economic zones and Agro business).

FS&A provides consultancy services in the following areas:

- **Diagnostic studies** : Sector Assessment and Governance Framework (Mining and Oil), Public Procurement (PEMFAR, OECD/DAC), Economic and Legal environment of PPP's, PPP's evaluation studies (project identification, feasibility and due diligence studies), Capacity building, audit of OHADA reforms
- **Elaboration of laws and institutional frameworks** : PPP's, Concessions, Public Procurement, Competition, PPP's Units, Regulatory Agencies (telecom, electricity, public procurement regulatory agencies), Ethic codes
- **Strategic studies** : Promotion of PPP's and Public Procurement Reform in Africa, Corporate and Social Responsibility, Anti-corruption and money laundering frameworks
- **Transactions** : PPP's, Concessions and Public Procurement contracts in the various above mentioned sectors
- **Training** : Elaboration and Delivery of training modules on PPP's, Public Procurement, Governance and Market Regulations

The law firm has also a department dedicated to investments laws, OHADA uniform acts legal issues and another one to Litigation, Mediation and International Arbitration.

Expériences spécifiques en Afrique

Date From – to -	Location	Employer & person of référence (name & contacts)	Post	Description of experience in PPP infrastructures
2022/2023	Burundi	European Union Européenne Luca Rondi Luca.RONDI@eeas.europa.eu +257.68.90.00.60	Team Leader	PPP development strategy ; review of legislative and institutional framework ; prioritization of projects ; capacity building ; drafting of decrees and operational guidelines
2022	Ivory coast	World Bank Alphonse Soh 00.1.240.302.34.43 asoh1@worldbank.org	Senior legal advisor	Restructuration of SOTRA ; négociation of PPP contract with the State
2022	Benin/Togo	World Bank Alphonse Soh 00.1.240.302.34.43 asoh1@worldbank.org	Senior legal advisor	World Bank Project InfraSAP ; review of infrastructure projects (highways, rail, port, agroparks, airports, bus transit rapid ; regulatory and contractual framework
2022	Ivory Coast	Cimef Training Group Valentin Yao + 33.6.17.80.45.28 yao_valentin@yahoo.fr	Senior legal advisor	Training on public procurement members of the Ivorian administration
2022	Mauritania	PPP Unit Tama MAOULOUD tama.maouloud@ppp.mr +222 34.81.20.21	Senior legal advisor	Feasibility study (Program of social housing) Definition of contractual scheme, based on financial model, review of legislation on state public and private domain, Risk Matrix
2021	Lebanon	World Bank Anne Cécile Souhaid asouhaid@worldbank.org +1.240.280.67.33	Senior legal advisor	Drafting sectoral legislation on ports Inventory of existing legal texts, laws, decrees, existing contracts having a bearing on the institutional governance and administrative organization of the port sector ; Identify and map the community of port sector's stakeholders who need to be consulted to ensure the new proposed institutional framework best reflect the needs and aspirations of the local economic community ; based on the above considerations, determine and propose how to incorporate the defining elements of the new governance framework in the new piece of legislation ; propose a strategy, with possibly different options, to guarantee an efficient and smooth process for the definition and implementation of a new governance regulatory and institutional framework (legislation and implementing regulations) taking into account local context and all stakeholders expectations.
2021	Ivory Coast	ANRMP Vincent Bilé +225.07.07.24.72.38	Team leader	Drafting the standard bidding document of the Public procurement code of Côte d'Ivoire

		v_bile@yahoo.fr		
2021	Senegal	PPP Unit Lamine Lo lamine.lo@gmail.com +221.77.875.66.88	Consultant	Review of regulatory framework
2020/2023	Ivory Coast	World Bank Anne Cécile Souhaid asouhaid@worldbank.org +1.240.280.67.33	Senior legal advisor	Development of a Bus Rapid Transit system Review of regulatory and institutional context for the sector and status of existing operations Assessment of the unsolicited proposals framework of Cote d'Ivoire Assessment of the structure of existing bus operators and identify options for including existing operators in the PPP models Review of feasibility studies, assistance in procurement processes and transaction advisor Appraisal of a list of potential business/commercial and financing models for delivering the project Development of Outline PPP Structure
2020/2023	Nigeria	AfDB (sub-contractor of Sofreco) ; Theo.Audigier@sofreco.com ; +33.6.13.29.96.98	Senior legal advisor	Legal assistance in the development of a highway PPP project between Lagos and Abidjan (feasibility studies, contractual framework, bidding process, evaluation, transaction)
2019	Guinea Conakry	DNCMP Alpha Keita + 224.657.40.90.94 alphakabine45@gmail.com	Senior legal advisor	Review of PPP regulations, Diagnostic of the global legal environment for PPP projects Harmonization with Procurement legislation, Review of decrees
2018/2020	Benin	PPP Unit PAGIPG Zakari Tassou +229.21.30.96.04 Pagipg_16@yahoo.com	Team leader	PPP Transaction expert for the PPP Unit (review of studies, procedures and contracts) Review of feasibility studies (infra, energy projects), Review of the procedures conducted by Ministries Participation to negotiation, Drafting all PPP tender documents, procedural guidelines manual
2018	Ivory Coast	ANRMP Vincent Bilé +225.07.07.24.72.38 v_bile@yahoo.fr	Team leader	Drafting the Public procurement code
2017/2019	Guinea Conakry	DNCMP Alpha Keita + 224.657.40.90.94 alphakabine45@gmail.com	Team leader	Drafting the Public procurement code, all regulations, and standard bidding documents
2017	Ivory Coast	CPCS Transcom Mr Arsenault : 00.1.819.328.01.46	Senior legal advisor	Assistance in the revision of the legal PPP framework
2017	Benin	CPCS Transcom Mr Arsenault : 00.1.819.328.01.46	Senior legal advisor	Assistance in the elaboration of a PPP manuel of procedure

2017	Ivory Coast	CPCS Transcom Mr Arsenault : 00.1.819.328.01.46	Senior legal advisor	Assistance in the development of the Abidjan Port (PPP scheme) Diagnostic of the legal environment including PPP and Land legislation Structuring the contractual framework
2016/2017	Senegal	Ministry of PPP Ibrahima Fall +221.77.631.50.30 ibrahimalaf2@gmail.com	Senior legal advisor	Evaluation study of the development of PPP for Municipalities Evaluation of the laws on decentralization and PPP Review of obstacles for the development of PPP's at local level Definition of a strategy and roadmap
2014-2016	WAEMU	WAEMU Commission	Team leader	Definition of a Community Strategy for PPP's Diagnostic of the PPP environment in the 8 WAEMU Countries Assessment of PPP's projects in infra/energy/social project Evaluation of PPP Units capabilities Definition of a PPP strategy to be developed at the community level to be transposed in the countries Drafting of a directive on PPP, institutional framework, including models of PPP contracts and training modules
2013/2014	Ivory Coast	Eiffage Group Mr. Olivier Miens Olivier.MIENS@eiffage.com / tel +33 (0) 1 41 32 81 83	Senior legal advisor	Legal assistance to EIFFAGE on a University Construction and maintenance project Counselor for the legal aspects of the contract between EIFFAGE and Ivory Coast Ministry of Education Manage the PPP Contract negotiation for the development of the San Pedro University
10/2011-12/2012	Ivory Coast	Madeleine Yao, PPP Unit +22520200835	Team leader	Evaluation of the Economic and legal Environment of PPPs in Ivory Coast ; Definition of main principles to be introduced in PPP legislation Development of the strategy for a PPP framework : <ul style="list-style-type: none"> - Sectoral environment, - Legal environment and - Institutional environment Définition of a roadmap Elaboration of main principles and orientations of a PPP Law Development of the legal, regulatory and institutional framework for PPPs in Ivory Coast Development of legal framework for PPP : <ul style="list-style-type: none"> - General Law - Decree on taxation Elaboration of Decrees on: <ul style="list-style-type: none"> - The institutional framework, - Procedures; Development of guidelines and Manual of Procedures for contracting authorities Additional services provided by the firm's staff at headquarters : <ul style="list-style-type: none"> - Training and capacity building Identification and Priorization of projects Feasibility studies for the development of four PPP projects: Scope of 4 PPP Projects concerning administrative buildings, hospital, industrial zones and rice-growing areas Technical, Legal and Financial studies on : <ul style="list-style-type: none"> - The regulatory framework assessment,

				<ul style="list-style-type: none"> - Management mode, - Contractual framework, - Allocation procedure, <p>Constraints and risks</p> <p>Diagnosis of PPP contracts in Ivory Coast and identification of projects: Identification of the portfolio of projects that can be developed under PPP schemes in all sectors Economical and sectoral evaluation Regulatory evaluation and recommendations Contract provisions Definition of criteria for prioritization of PPP projects Review of foreign experience</p>
2012	Togo	BOAD (Alexis Kiema) akiema@boad.org	Team Leader	<p>Drafting the WADB Directives on public procurement including provisions on PPP's Elaboration of :</p> <ul style="list-style-type: none"> Public procurement directives and guidelines including PPP components Standard bidding documents Institutional framework Internal guidelines on control and approval of procedures
2012	Africa	The Investment Climate Facility for Africa Legal and OHADA legislation Expert Mr. Michael MAKALE	Senior legal advisor	<p>Consultancy services related to the completion of the OHADA Uniform Acts Reform Assessment of the expected outcomes of the project Assessment of the completion of the objectives of the project</p> <ul style="list-style-type: none"> - Drafting adoption - Adoption - Diagnostics - Modernization of various uniform acts <p>Synthesis of the lessons learnt</p>
Nov2010 Jun 2012	Burkina	WAEMU Commission Mr. Abdou TAHIROU	Team Leader	<p>Legal technical assistance to WAEMU on public procurement and delegation of public services Development of a guide transposing WAEMU directives on public procurement and delegation of public services Development of a regional referral mechanism Preparation of a directive on sanctions Elaboration of the code of ethics and conduct Elaboration of the terms of reference for audit</p>
2010	Ivory Coast/Tanzania	African Development Bank Eric Yoboue, Banque africaine de développement +22508858591 E.YOBOUE@AFDB.ORG	Senior legal advisor	<p>Development of operational guidance notes on PFM, National audit systems and Public procurement including PPP's Evaluation of AfDB reforms in Africa Development of operational guidance notes on PFM, National audit systems and Public procurement including PPP's</p>

2007	Mauritania	Ministry of Economic Affairs and Development Mr. Mohamed Elghaly Ould Kerboub mouldkerkoub@yahoo.fr 00.222.36.30.80.46	Team Leader	Legal assistance to Mauritania on public procurement and PPP Elaboration of a legal and institutional framework for public procurement in Mauritania (including BOT provisions)
2005	Burkina	World Bank/Sofreco Tel: 00.33.1.41.27.95.95	Senior legal advisor	Elaboration of Country Framework Report on PPP Analysis of legal transport sectors, telecoms, energy Definition of a development strategy for the participation of the private sector and the increase in the access of the populations to basic services through PPP's.
2005/2022	West and Central Africa, Comesa	Ecowas, Comesa, Authority of Niger Basin, BOAD, Senegal, Ivory Coast, Benin, Togo, Guinea Conakry, Mauritania, Gabon, DRC, Republique of Congo, Burundi, Comoros, Madagascar	Team Leader	Vast experience in the evaluation of public procurement and PPP frameworks, elaboration of legislation, institutional framework, standard bidding document, guidelines of procedures (public procurement and delegation of public services)
2007	USA	World Bank (cf certificate of execution)	Senior legal advisor	Legal assistance and capacity building to WB on public procurement and PPP Development of training modules for WB staff within the framework of the implementation of the reform of public procurement and PPP Development of anti-corruption matrices in public procurement and public-private partnerships
01-12/2005	Paris France, Burkina Faso	Eric Yoboue, AFDB +22508858591 E.YOBOUE@AFDB.ORG	Team leader	Legal technical assistance to WAEMU on public procurement and delegation of public services Review of all legislations ; drafting the Directives on Public Procurement
2002/2005	Ivory Coast, Burkina, Niger et Benin	AfricaRail (cf certificate of execution)	Team leader	Legal Assistance to Project Steering Committee of Railway Inter-connexion Benin-Togo-Niger-Burkina Faso Led the negotiation on Project Funding with fund donors and potential investors Established the legal scheme of the operation under BOT Managed the creation of the concession structure and all the related contracts Assessment of legal and institutional frameworks of transport sectors in all member countries
2000	Senegal	APIX Senegal	Senior legal advisor	Development of an airport project
1996/1998	Taiwan	Certificate of execution	Senior legal advisor	Legal Advice to the Taiwanese Government in the implementation of the Built, Operate and Transfer Contract for the HighSpeed Rail Establish the legal background for the conception of the BOT Conceived the specific aspect of such a method as BOT in the financial appraisal of the project Assess the legal input for the risk management including tender security issues
				Description of experience on operation on Natural resources (Energy, Water, Mining)
2023	Burundi	Private project	Senior legal advisor	Assistance of a consortium in the development of a mining project
2023	Algeria	abackhaus@integration.org (Integration)	Senior legal advisor	Elaboration du cadre réglementaire de l'hydrogène vert ; participation à l'élaboration de la stratégie ; benchmark international et européen ; textes d'application

		+33 6 58 99 86 54		
2022	Burundi	European Union Luca.RONDI@eeas.europa.eu + (257) 22 20 22 00	Senior legal advisor	Revue du projet de loi portant code de l'électricité ; typologie des contrats ; rôle de l'autorité de régulation
2022	Madagascar	PIA (Lamis Aljounaidi) Lamis.Aljounaidi@parisinfrastructureadvisory.com (+33.6.50.16.87.23)	Senior legal advisor	Présentation aux autorités d'un cadre de développement stratégique et réglementaire de développement de projets d'Energie (hydrogène vert)
2022	Senegal	Veolia Ewen Le Gac ewen.le-gac-fustemberg@veolia.com	Senior legal advisor	Etude des textes existants législatifs, réglementaires et ceux projets en matière de lutte contre la fraude dans le domaine de la distribution d'électricité au SENEGAL, ainsi qu'à une étude comparative avec les principales législations en vigueur dans la sous-région ; étude des diagnostics, analyse des démarches de traduction opérationnelle de ces textes législatifs et réglementaires et leur application pour la résorption des fraudes en formulant toutes propositions utiles en la matière ; identification des mesures idoines et avis stratégiques
2022	Mauritania	PIA (Lamis Aljounaidi) Lamis.Aljounaidi@parisinfrastructureadvisory.com (+33.6.50.16.87.23)	Senior legal advisor	Elaboration d'un guide sur l'opérationnalisation de procédures de mise aux enchères de capacités de stockage d'énergie renouvelables ; revue du nouveau code et de son décret d'application ; élaboration des textes d'application du nouveau projet de loi (clients éligibles, redevance de régulation, cahier des charges pour le transport, seuil d'autoproduction, modalités d'injection)
2022	Guinea Conakry	Intec/Gopa Dr. Fabien ROBERT Tel +49 6172 1791 905 fabien.robert@gopa-intec.de	Senior legal advisor	Programme de développement des mini-reseaux en Guinée ; (stratégie de contractualisation, élaboration des DAO, diagnostic cadre réglementaire, négociation des contrats, y compris CAE, amélioration du cadre réglementaire)
2022	Ivory Coast/Ghana	Intec/Gopa Benjamin.VandenEede@gopa-intec.de +49.160.360.33.29	Senior legal advisor	Etude de faisabilité Interconnexion CIV-Ghana 400k ; (Appui à la rédaction et à la finalisation des documents du Dossier d'Appel d'Offres (DAO) ; Appui à la rédaction des marchés d'attribution Appui à la constitution du Dossier de permis de construire et autres autorisations administratives)
2022	Burkina	Idea Consult chokri.benmakhlouf@ideaconsult.com.tn 00.216.53.805.617	Senior legal advisor	Tarification study Sonabel
2021	Ecowas	Tractebel/Engie Pierre Bourcheix pierre.bourcheix@engie.com +33.7.86.84.92.76	Senior legal advisor	Assistance to the Ecowas Commission in the development of a regional framework for a renewable energy corridor
2021	Togo	Sofreco Michel Berd Michel.BERD@sofreco.com Cell: +33 6 234 27 321	Team leader	Assistance to the drafting of the distribution public service delegation in the Energy sector

2021	Burkina	Artelia julien.lamberet@arteliagroup.com +33.6.26.84.73.76	Senior legal advisor	Definition of a strategy for the Energy sector ; review of legal and institutional framework
2022	Burkina	Intec/Gopa Benjamin.VandenEede@gopa-intec.de +49.160.360.33.29	Senior legal advisor	Feasibility study of interconnexion CIV-Ghana 400k ; review of operation guidelines
2020	Ghana	GIZ – Mansour Dahouenon : 229.33.99.99 mansour.dahouenon@giz.de	Senior legal advisor	Review of Community legal energy framework in the development of a project in Ghana ; review of legal and institutional framework
2020	Cameroon	Tractebel Pierre Bourcheix pierre.bourcheix@tractebel.engie.com 00.33.7.86.84.92.76	Senior legal advisor	Assistance in the renegotiation of concession with Eneo Review of performance indicators Recommendations for new contract incentives Set up a platform against internal fraud
2020	Senegal	MCA/Sofreco Guillaume Macaux Guillaume.Macaux@sofreco.com 00.33.6.22.96.96.25	Team leader	Elaboration of electricity Code and legislation on energy regulator on electricity and hydrocarbures Review legal framework (PPP and sectoral) Benchmark studies Drafting Code, legislation and decrees Harmonization between electricity code and network code
2019	Niger	GIZ – Mansour Dahouenon : 229.33.99.99 mansour.dahouenon@giz.de	Senior legal advisor	Drafting EnR regulations
2019	Guinea Conakry	GIZ – Mansour Dahouenon : 229.33.99.99 mansour.dahouenon@giz.de	Senior legal advisor	Drafting EnR regulations
2018/2019	France	Tractebel Lamis aljounaidi + 33.6.38.43.31.46 lamis.aljounaidi@tractebel.engie.com	Senior legal advisor	Formation des agents de CI-Energies et de la Sonabel les procédures de passation des PPP dans le secteur de l'Energie, et en matière de négociation de concessions et de contrats d'achat d'électricité
2019	Madagascar	Intec – Rosier Burkhard Mobile +49 171 8688515 burkhard.rosier@gopa-intec.de	Senior legal advisor	Evaluation of studies and contract negotiation on various Hydropower IPP Projects Review of legislation (PPP and Electricity Code) Review of studies Drafting PPP contracts

2019	Benin	PPP Unit Alain Hinkati +229.97.97.20.74 ahinkati@bai.presidence. bj	Team leader	Feasibility studies for 4 energy solar projects including stability of network, contracts negotiations
2019	Nigeria	GIZ Nigéria/Intec/Gopa Clemens.Hussong@gopa-intec.de + 49.171.92.09.786	Senior legal advisor	Assistance in the elaboration of strategic, planning, regulatory framework, tender documents, models of contracts and transaction advisory for solar, hydro, hybridization transactions
2019	Benin	Rick Ebel + 1.303.656.34.09 REbel@ecc.net	Team leader	Assistance of a US Company on a water distribution project in twenty town in Benin Review of the Offer by the private sector Definition of the PPP contractual scheme Elaboration of an EPC contract
2019-en cours	Benin	Ministry of Energy Madame Mahoussi Amoussou (229.62.63.41.09) mahoussi.amoussou@gmail.com	Senior legal advisor	PPP Transaction Advisor for the development of dams projects, (DOGOBIS, BERETOU et VOSSA) and also for several solar projects, Review of feasibility studies, Drafting tender documents and models of contracts, Evaluation of offers, Negotiations
2018	Benin	Ministry of Energy Madame Mahoussi Amoussou (229.62.63.41.09) mahoussi.amoussou@gmail.com	Team leader	Elaboration d'un projet de code de l'électricité avec dispositif contractuel ; revue des textes en préparation au plan législatif et réglementaire en matière d'énergie renouvelable et de hors réseau ; diagnostic des acteurs du secteur, y compris la SBEE et aux modalités de contrôle de la performance des acteurs publics
2018-2020	Madagascar	Monika Rammelt ; GIZ Madagascar/Intec/Gopa ; Responsable projets Energie ; monika.rammelt@giz.de ; 00.261.32.05.425.35	Senior legal advisor	Assistance in the negotiation of two hydro projects (5 et 10 MW) ; review of studies, elaboration of contracts, negotiation (1,5 et 10 MW) ; (one off grid)
2018	Senegal	Tractebel Lamis Eljoulaini 00.33.6.38.43.31.46 Lamis.Aljounaidi@parisinfrastructureadvisory.com	Senior legal advisor	Assistance in the review of the procedures for the development of a dam project in Senegal for the AfDB
2018	Senegal	Tractebel Lamis aljounaidi + 33.6.38.43.31.46 lamis.aljounaidi@tractebel.engie.com	Senior legal advisor	Assistance of SOGED in the development of a concession contract and a water service regulation of the Senegal River
Janvier/décembre 2017	Benin	Tractebel Lamis Eljounaidi	Senior legal advisor	Study of the Power Energy sector in Benin in view of creation a National Generation Company

		00.33.6.38.43.31.46 lamis.aljounaidi@tractebel.engie.com		Review of Benin Power Sector and Benchmark study (Cameroon, Tunisia, Morocco, Algeria, Ghana, Senegal, Ivory Coast, Nigeria) Definition of key criteria and parameters for the development of GENCO Drafting roadmap Review of operational guidelines
2017	Burkina Faso	Tractebel Lamis Eljoulaidi 00.33.6.38.43.31.46 lamis.aljounaidi@tractebel.engie.com	Senior legal advisor	Mission de formation pour les agents de la SONABEL sur les contrats d'achat d'électricité
2012-2014	Mali/Senegal/South Africa	OMVS/SOGEM marie.darifat@icea-consulting.com + 33.6.46.47.10.41	Senior legal advisor	Renegotiation of contract for operation and maintenance of Manatali and Félou dams. Renegotiation of O&M contract with Sinihydro
2009	Mauritania	Certificate of execution	Senior legal advisor	Projet PPP Centrale électrique
2009	Republic of Congo	World Bank	Senior legal advisor	Development of governance in the oil and mining sectors Review of regulations, institutional frameworks and contractual schemes Elaboration of production-sharing agreements and concessions Elaboration of Procurement framework Elaboration of Anti-corruption legislation EITI
01-12/2009	Paris France, Abuja Nigéria	Department of Energy (Ecowas Commission) (234) (9) 31 47 647-9	Senior legal advisor	Consultancy for ECOWAS in creating the Regional Electricity Regulatory Authority (ERERA) Evaluation of market, technical regulation, contractual models and issues of pricing and regulatory models analysis Conceptual design of ERERA Drafting and monitoring the approval of the legal instrument creating ERERA Drafting the rules of procedure and various regulatory procedures
2005	Jordanie	World Bank/Sofreco Tel: 00.33.1.41.27.95.95	Senior legal advisor	Consultancy for a State Owned Company in the oil sector in Jordan Review of public procurement regulations Negotiation of concession renewal and purchase contracts Elaboration of a performance improvement plan for legal department
2004/2005	Cameroon	Arsel, Cameroon, +237 22 21 10 11	Team leader	Counsel for the Regulatory Agency of the electricity sector in Cameroon Clarification of the role of the key players in the Energy sector Survey on the simultaneous management of a privatization/concession operation and the creation of a regulatory agency Elaboration of the design and implementation of the regulatory powers, procurement regulations, competition rules, arbitration of conflicts, etc.
				Description of experience in the development of Special Economic Zones and AgroParks
2019/2923	Gabon, Senegal, Cameroon, DRC, Togo	I-Conferences Morocco Y.Waqif +.212.660.742.417	Speaker	Key Note speaker on ZES and Agro-industrial Parks in Africa ; lessons learned, strategy, governance, development, management and financing

		ywaqif@i-conferences.org		
2023	Cameroon	Tanger Med Engineering n.tlassellal@tme.ma +212661767054	Senior legal advisor	Feasibility study for the development of a special economic zone
2023	Senegal	APIX DG APIX : Abdoulaye Balde : 00.221.77.395.31.72 abd@apix.sn	Senior legal advisor	2023 : Conseil de l'APIX en partenariat avec Tanger Med Engineering pour une étude de faisabilité industrielle de la Zone aéroportuaire de DIASS ; Analyse du contexte et diagnostic de l'existant ; Proposition des orientations stratégiques définissant la proposition de valeur de la ZES de Diass ; Établissement plan directeur opérationnel pour le développement de la zone de Diass ; Établissement d'une étude technique et financière pour le développement de la phase 1 de la ZESD et élaboration d'un dossier de présentation du projet
2023	Burundi	Ministry of Industry machabarege5@gmail.com +257.76.97.43.66	Team leader	Elaboration de la loi sur les ZES ; stratégie ; benchmark Afrique centrale ; textes d'application ; feuille de route
2023	Senegal	Enabel, Olivier Legros olivier.legros@enabel.be +221 774 620 629	Senior legal advisor	Plan de développement de l'Agropole Centre, modèle financier, contractualisation, cahier des charges ; élaboration du rapport d'évaluation préalable
2022	Republic of Congo	SEZ Agency, Bertrand Bokassa +242.06.659.76.96 bbokassa@yahoo.fr	Team leader	Review of contract signed between the SEZ Authority and the developer
2022	Central Africa	Adama Coulibaly CNUA ekbergcoulibaly@un.org 237-659252824	Team leader	Study of the operationalization of the SEZ strategy for Central Africa
2022	Gabon	Adama Coulibaly CNUA ekbergcoulibaly@un.org 237-659252824	Senior legal advisor	Participation as expert for the United Nations Commission for Africa : Vehicules for the developpement of the Congo Basin as a source of capital for the development of african economy
2022	Senegal	Ministry of Industry bayeracine1@hotmail.fr +221.78.637.19.83	Team leader	Assistance in the negotiation of a contract with a developer of an agro parc
1016/2022	Senegal	APIX Aliou Mara + 221.77.940.12.04 amara@apix.sn	Senior legal advisor	Assistance in the development of a regulatory and operational framework for Special economic zones contracts negotiations with developers Review of the PPP and ZES legislation Elaboration of ZES strategic development Developing the One Stop Shop (protocols with administrations) Drafting and negotiating concession agreements with ZES promoters
2020	Madagascar	Josielle Rafidi EDBM josierafidi@gmail.com +261.34.05.543.78	Team leader	Assistance EDBM ; strategic framework ; development of legal and institutional framework of SEZ and Agroparks ; operationnel development ; procedures ; contract models

2020	Eswatini	Afrexim bank Odoherly@afreximbank.co +20.122.299.90.66	Team leader'	Training for Namibia, Swaziland, Malawi, Mozambique, Botswana Special Economic Zones officials on ZES Policy, strategy and objectives ; legal, regulatory and institutional framework
2020	Ivory Coast	Valentine Kouassi vk@strategy-sa.com +225.05.05.07.91.38	Senior legal advisor	Feasibility study for the development of a sustainable city project
2019	Guinea Conakry	Christophe Yvetot (UNIDO) : 00.221.77.644.44.25 C.YVETOT@unido.org	Team leader	Review of the ZES legislation for the PPP Ministry in Guinea Conakry Participation to a High level panel on Special economic zones
2019/2020	Ivory Coast	Valentine Kouassi vk@strategy-sa.com +225.05.05.07.91.38	Senior legal advisor	Feasibility study for the development of a sustainable city project
2019	Senegal	Christophe Yvetot (UNIDO) : 00.221.77.644.44.25 C.YVETOT@unido.org	Senior legal advisor	Review of the feasibility study of the agro industrial park in Casamance, Senegal (strategy, governance, development, management, financing)
2016	Mauritania	World Bank Anne Cécile Souhaid (225.56.70.47.50) asouhaid@worldbank.org	Senior legal advisor	Evaluation study of the development of an Halieutic Pole in the Export Zone of Nouahdibou Review of local legislation (PPP) Strategic study for the development of PPP schemes in the Nouahdibou zone
2012/2013	Ivory Coast	Madeleine Yao, PPP Unit +22520200835	Team leader	Feasibility study for the development of PPP projects for industrial zones and rice fields Technical, Legal and Financial studies on : - The regulatory framework assessment, - Management mode, - Contractual framework, - Allocation procedure, Constraints and risks

Membership in Professional Associations and Publications:

- International Bar Association (Member of the Project Finance Committee and of the Forum on Energy and Natural Resources; Vice Chair of the Anti-corruption Forum; Former Chairman of the Business Crime Committee; Member of the Africa Forum);
- American Bar Association (Former member of the Steering African Committee on the harmonization of Business Law in Africa);
- Member of the PPP Working Group, Paris Bar;
- Member of the BOT Group of the United Nations Commission for Europe;
- Member of the Public/Private Partnership Alliance of the United Nations Commission for Europe and of the task force for the drafting of UNECE Directive on good governance for PPP;
- Member of the working group OHADA and PPP of the Paris Bar in collaboration with the World Bank ;
- Member of the PANAFRICAN Lawyers Union (PALU).

Language Skills:

Languages	Reading	Speaking	Writing
French	Excellent	Excellent	Excellent

English	Good	Good	Good
Spanish	Fair	Fair	Fair
Italian	Fair	Fair	Fair

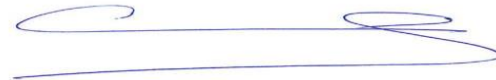
Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience, and I am available to undertake the assignment in case of an award. I understand that any misstatement or misrepresentation described herein may lead to my disqualification or dismissal by the Client, and/or sanctions by the Bank.

Name of Expert: François SERRES

Signature:

Date: 2023/NOVEMBER



Name of Authorized Representative
of the consultant:

Signature:

Date: